

Business Development Manager (all genders)

International Live Entertainment



About us

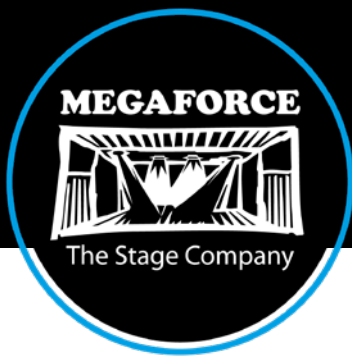
Megaforce is one of Europe's leading stage engineering companies, delivering complex stage solutions for concerts, tours, festivals, and international live productions.

To strengthen our Business Development team, we are looking for a professional who actively contributes to our international market growth and independently develops new business opportunities.

Your Role

- Identify and develop **new business opportunities, clients, and partners** within the international live entertainment industry
- Build and maintain relationships with **promoters, production companies, and other key industry players**
- Lead initial conversations and develop them into structured opportunities
- Be regularly present at **industry events, conferences, and live productions**
- Work closely with the Senior Business Development Manager and support the execution of sales activities
- Take ownership of selected topics, regions, or accounts
- Prepare and follow up on meetings and ensure consistent tracking of opportunities
- Contribute to the development of market approaches and business development activities

The role combines **independent work in the market** with **close collaboration within the team**.



Your Profile

- › Several years of experience in **sales, business development, or within the live entertainment / event industry**
- › Initial experience in **independently approaching and developing clients**
- › Ability to **build relationships and lead conversations confidently**
- › Structured working style and a strong sense of priorities
- › Strong communication skills and confident presence
- › **Fluent in German and English**
- › Willingness to travel internationally
- › **A genuine passion for music, artists, and live events, with strong interest in the industry**

Framework

- › Location: **Weingarten (Germany)**
- › Combination of office-based work and international travel

What We Offer

- › A role with growing responsibility in an international environment
- › Close collaboration with experienced colleagues in Business Development
- › Opportunity to build your own network and develop your own topics
- › A dynamic working environment in the live entertainment industry
- › Competitive compensation package

How to apply

Please send your application to jobs@megaforce-international.com.

