

MEGAFORCE
The Stage Company
EUROPE · ASIA · LATAM

CAREERS · SALES

Sales Manager

International Touring (m/f/d)

European focus. Global ambition.

MEGAFORCE designs and delivers stage systems for major live productions. Founded in 1992 and based in Weingarten, Germany, with locations in Asia and Latin America, we combine more than three decades of production experience with our own systems, including Jupiter and the new crane-free Vega stage.

We are looking for an experienced sales professional to grow our touring business across Europe and develop opportunities for tours worldwide.

Your role

- Identify upcoming tours, build relationships with key decision-makers and turn opportunities into confirmed projects.
- Develop partnerships with production managers, touring production companies and promoters.
- Work with our technical and project teams to shape proposals that meet production requirements.
- Own the sales process from first contact to negotiation and close, with a clear pipeline and reliable forecasts.

What you bring

- A strong network in European touring and a solid understanding of how international productions operate.
- A proven track record in winning business within live entertainment, staging or technical production services.
- Technical understanding, commercial judgement and confident negotiation skills.
- Fluent English and willingness to travel internationally. Additional languages are welcome.

What we offer

A role with real scope to shape our international touring business, direct access to company leadership and the support of experienced engineering and production teams. You will represent an established, owner-managed company with ambitious plans and stage systems built for demanding productions.

Let's talk.

We welcome applications from across the international touring community. Send your CV and a brief introduction outlining your relevant experience, markets and achievements, along with your availability and salary expectations.

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