

# Join our Team



## Sales & Business Development Manager (Hongkong & Southeast Asia)

**Location:** Hongkong (with extensive travel across Southeast Asia)

**Company:** Megaforce ASIA Ltd.

**Type:** Full-Time

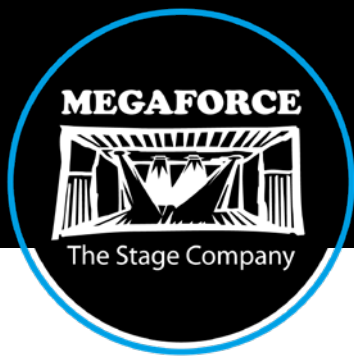
### About Us:

Megaforce ASIA is a leading provider of state-of-the-art stage systems, renowned for delivering exceptional event solutions. With two advanced stage systems located in Asia, we are expanding our presence and seeking a dynamic [Sales & Business Development Manager](#) to drive growth across [Southeast Asia](#), including [Singapore, Thailand, Malaysia, Vietnam, and China](#).

### Your Role:

As the Sales & Business Development Manager, you will play a pivotal role in expanding Megaforce ASIA's market presence. You will be responsible for promoting our innovative stage systems, building strategic partnerships, and driving sales growth throughout Southeast Asia. Your technical expertise and passion for the event industry will help you connect with local sound and lighting companies, network at industry events, and establish long-term customer relationships.





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## Key Responsibilities:

- **Drive Sales Growth:** Proactively identify and pursue new business opportunities to expand market share in **Hongkong and Southeast Asia**.
- **Promote Stage Systems:** Present and demonstrate our stage solutions to potential clients with a strong technical understanding.
- **Networking & Partnerships:** Attend industry events and networking meetings to establish and strengthen relationships with key stakeholders, including local sound and lighting companies.
- **Customer Relationship Management:** Build and maintain long-term relationships with clients, ensuring high levels of customer satisfaction.
- **Market Visibility:** Enhance brand visibility by representing Megaforce ASIA at trade shows, conferences, and networking events.
- **High Travel Activity:** Be prepared for extensive travel across Southeast Asia, including Singapore, Thailand, Malaysia, Vietnam, and China, to engage with clients and industry partners.





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## Your Profile:

- Proven experience in **sales and business development**, ideally in the event technology or staging industry.
- Strong **technical understanding** of stage systems and event technology.
- Excellent networking skills and the ability to engage with industry professionals.
- Self-motivated with a proactive approach to achieving sales targets.
- Fluent in **English**
- **Based in Hongkong** and willing to travel extensively across Southeast Asia.

## Why Join Megaforce ASIA?

- Opportunity to represent a **leading brand** in the event industry.
- Dynamic and innovative work environment.
- Competitive compensation package and performance-based incentives.
- Chance to grow and make a significant impact on the company's expansion in Southeast Asia.

## Interested?

Are you ready to take on this exciting challenge? We look forward to receiving your application! Please send your resume and a cover letter to [jobs@megaforce-international.com](mailto:jobs@megaforce-international.com) with the subject line "Sales & Business Development Manager Hongkong".

Join us and become part of the Megaforce success story!

BE PART OF THE  
TEAM

