



Join our Team



Sales & Business Development Manager (Latin America)

Location: Montevideo, Uruguay (or Buenos Aires, Argentina, with extensive travel across Latin America)

Company: Megaforce

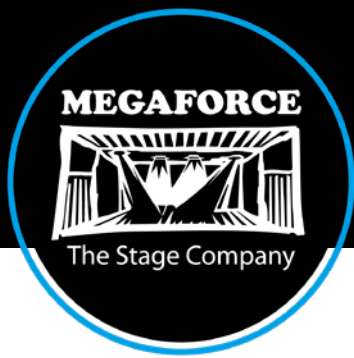
Type: Full-Time

About Us:

Megaforce is a leading provider of state-of-the-art stage systems, renowned for delivering exceptional event solutions. We are expanding our presence in Latin America and seeking a dynamic **Sales & Business Development Manager** to drive growth across the region, including **Uruguay, Argentina, Brazil, Chile, Peru, and beyond.**

Your Role:

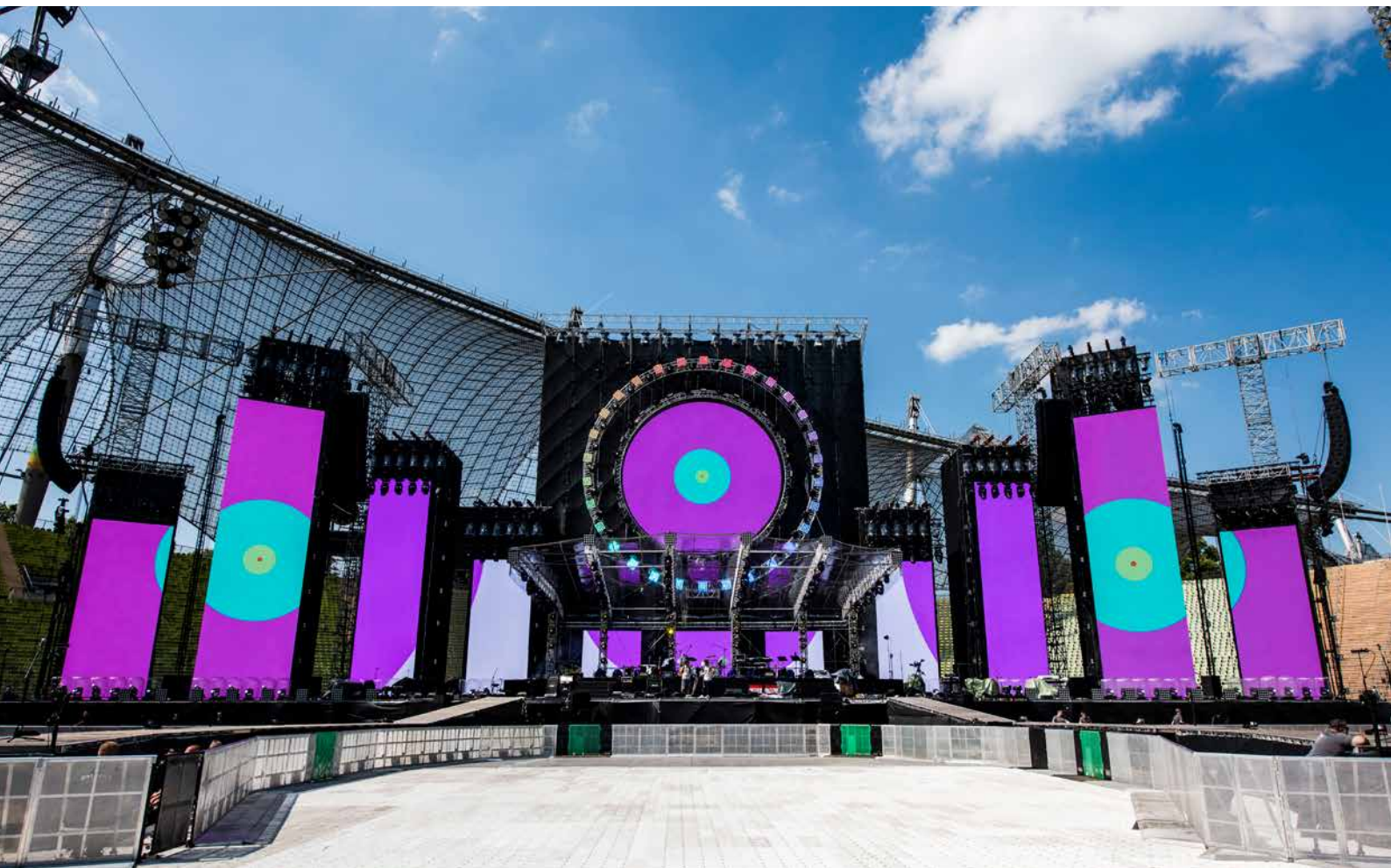
As the Sales & Business Development Manager, you will play a pivotal role in expanding Megaforce's market presence. You will be responsible for promoting our innovative stage systems, building strategic partnerships, and driving sales growth throughout Latin America. Your technical background and passion for the event industry will help you connect with local construction firms, event organizers, and industry partners.



Join our Team

Key Responsibilities:

- **Drive Sales Growth:** Proactively identify and pursue new business opportunities to expand market share in **Latin America**.
- **Promote Stage Systems:** Present and demonstrate our stage solutions to potential clients with a strong technical understanding.
- **Networking & Partnerships:** Attend industry events and networking meetings to establish and strengthen relationships with key stakeholders, including local construction companies and event organizers.
- **Customer Relationship Management:** Build and maintain long-term relationships with clients, ensuring high levels of customer satisfaction.
- **Market Visibility:** Enhance brand visibility by representing Megaforce ASIA at trade shows, conferences, and networking events.
- **High Travel Activity:** Be prepared for **extensive travel across Latin America** to engage with clients and industry partners.





Join our Team

Your Profile:

- **Educational Background:** Degree in **Civil Engineering, Architecture**, or a **comparable technical qualification**.
- Experience in **event stage construction** is an advantage but not mandatory.
- Strong technical understanding and the ability to communicate complex solutions effectively.
- Excellent networking skills and the ability to engage with industry professionals.
- Fluent in **Spanish and English** (both written and spoken).
- **Based in Montevideo or Buenos Aires** and willing to travel extensively across Latin America.

Why Join Megaforce ASIA?

- Opportunity to represent a **leading brand** in the event industry.
- Dynamic and innovative work environment.
- Competitive compensation package and performance-based incentives.
- Chance to grow and make a significant impact on the company's expansion in Southeast Asia.

Onboarding in Germany:

- A comprehensive **3-month onboarding program in Germany** will be provided, where you will receive in-depth training on stage construction and technical content.

Interested?

Are you ready to take on this exciting challenge? We look forward to receiving your application! Please send your resume and a cover letter to jobs@megaforce-international.com with the subject line "Sales & Business Development Manager Hongkong".

Join us and become part of the Megaforce success story!

**BE PART OF THE
TEAM**

